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MOTHER

LOT 268—A daughter of Pathfinder sire Canadian Majestic RR 1089. Progeny Performance: WR-106, YR-102, BVR-104. Sells bred to Thomas Country Boy. This is the dam of lots 52 and 144, pictured below.



DAUGHTER

LOT 52—An excellent daughter of FAR Marshall Pride A 110. Progeny Performance: WR-109, YR-111, BVR-102. Sells bred to Mr. Angus.



DAUGHTER

LOT 144—A Pathfinder cow and one of the best! Sired by Wilber Ringleader 95D. Progeny Performance: WR-113, YR-106, BVR-106. Sells bred to Thomas Chaps.

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MOTHER

LOT 171—A Pathfinder cow - daughter of JRS Highlander 34. Progeny Performance: WR-105, YR-108, BVR-107. Sells bred to Shoshone Conigan. Dam of Lot 29 pictured below.



DAUGHTER

LOT 29—One of the 36 top granddaughters of Schearbrook Shoshone that sells. Progeny Performance: WR-98, YR-109, BVR-100. Sells bred to Shoshone Conigan.

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LOT 245—Progeny Performance: WR-101, YR-102, BVR-102. Sells bred to Thomas Country Boy. Two daughters sell, both granddaughters of Schearbrook Shoshone and outstanding producers, lots 10 and 75.

VR

Vermilion Ranch

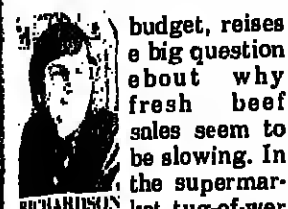
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Comments

The behavior of the retail meat trade and the cattle market, as well as the changing consumer



budget, raises a big question about why fresh beef sales seem to be slowing. In the supermarket tug-of-war much of the blame for slowing beef sales has been directed at concerns about cholesterol and inadequate knowledge about meat preparation.

Surprise: A new study just completed by the American Meat Institute shows neither cholesterol fears or inadequate knowledge about meat preparation are deterrents to meat sales or consumption.

Gleaned from research and interviews with 1000 food buyers, the findings announced at the Cooperative Food Distributors of America Meat Seminar, Atlanta, came as a surprise to many of the meat marketers. Moreover, the study suggests the cattle industry may have been pulled off balance by their own and media hype about cholesterol. According to the study, conflicting newspaper reports about cholesterol have caused many people to lose their fear of it.

With increased emphasis on point-of-sale pamphlets to help consumers prepare different meat cuts, it is equally as startling to learn from the study that "there appears to be an imminent sales drop because of insufficient preparation knowledge."

What will sell beef, the study reveals, are those same advertising and marketing tools used to sell McDonald's hamburgers, Pepsi and other well-advertised products. Consumers told interviewers the marketing key to beef and other meat is the "preception that it tastes good, that it's healthful and satisfies the appetite."

The meat seminar was warned that serious image problems surround processed meat. It is viewed by female housewives and food buyers as a product eaten by men and children, and which is less than suitable.

Those stockmen who rarely consent to be encumbered by facts, will still argue that advertising is a luxury they cannot afford. But on the record, it is the highly advertised products that have come through the past decade in good shape and poorly advertised products that are stalled. It is time to start turning beef over to Madison Avenue.

Conservation groups oppose proposed rangeland policy

Conservation groups have voiced strong opposition to the U.S. Interior Department's proposed rangeland management policy, mostly stating they fear the policy might be environmentally unsound.

However, livestock producer groups generally have favored the proposals. Interior's Bureau of Land Management received nearly 120 comments on the proposed policy, many stemming from a letter-writing campaign instigated by the National Wildlife Federation.

The proposed management policy was designed to streamline procedures for preparing the environmental impact statements required by law for livestock grazing decisions on public lands. Under the proposal, the bureau would categorize individual parcels of rangeland according to their production potential, current use and condition. Land

having the highest potential for increased forage productivity at those with major conflicts surrounding their use would receive the focus of short-term management efforts.

Under the proposed policy, grazing use still could not be increased or decreased on a given parcel of land until an environmental impact statement was completed. However, the bureau would no longer base grazing decisions solely on information used to prepare the impact statement.

The wildlife federation called the proposed policy a retreat from the herd-won principles of scientific range management adopted over the years. It expressed concern that livestock operators would stand to gain from the policy at the expense of other federal land users. The federation also charged the policy could unnecessarily delay grazing

reduction decisions. The Izank Walton League of the U.S., another conservation group, said the new policy would uncouple the environmental impact statement from grazing decisions, thus inviting delays in adjusting livestock numbers to the limits of grazing capacity. The new policy could also expose bureau managers to extreme pressure to postpone such decisions indefinitely, the league said.

The Idaho Fish & Game Dept. said the policy was clearly an outgrowth of political and economic concerns, rather than a reflection of the need to improve range conditions on which many species of wildlife depend.

The Pacific Legal Foundation said the new policy in general seemed workable and aimed at sound resource management. However, it asked for more flexibility in categorizing rangeland.

WESTERN LIVESTOCK JOURNAL

News • Trends • Sales • Shows • Markets

September 28, 1981 Central Edition Vol. 80, No. 38

Comments sought on interim regulation:

USDA to increase overtime meat, poultry inspection rates on Oct. 4

USDA recently announced it will raise the rates it charges for meat and poultry inspection services during overtime hours, effective Oct. 4.

The basic hourly rate will be increased to \$14.64 from the current \$13.46. The overtime rate paid to USDA inspectors will increase to \$18.12 from \$16.76 an hour. The cost of laboratory services will increase to \$27.28 per hour from the current \$26.24 per hour, USDA said, reports CNS.

Senate farm bill changes little from '77 act

The farm bill passed by the U.S. Senate recently by a rather narrow 49 to 32 vote represents a substantial cut from the original Senate and House agriculture committee recommendations on target prices and dairy support programs, but leaves the basics of the 1977 law intact.

The administration estimates the four-year bill will cost \$10.8 billion for the fiscal years 1982-85 covered by the legislation. The congressional budget office's latest cost estimate of the Senate version is \$8.32 billion. However, the Senate bill does take away some of the discretion the agriculture secretary enjoyed under the 1977 act by mandating

These new rates are being implemented as an interim regulation, rather than tested as a proposal, because of the immediate need to bring inspection charges in line with costs, starting with the new fiscal year on Oct. 1.

Any comments, should be sent by Dec. 1 to Regulations Coordination Division, food safety and inspection hearing clerk, room 2837-S, USDA, Washington, D.C. 20250.

Wheat: A minimum loan rate of \$3.60 per bushel for the life of the bill. The minimum target price for the 1982 crop would be \$4.00 per bushel, with an additional \$0.20 added in each of the next three crop years.

Feed grains: The minimum loan rate for the life of the bill would be \$2.60 per bushel. The minimum target price for the 1982 corn crop would be \$2.70 per bushel, with an additional \$0.15 fee added in each of the next three crop years. Target prices for other grains would be established on their feed value basis in relation to corn.

Soybeans: Loan rates would be set at 75% of the

STAMPEDE By Jerry Palen



"And now a few words from someone actually out there scratching a living from farm and ranching."

Industry ideas mixed on new tax law effects

Industry sources have mixed ideas about the effects recent tax legislation will have on fourth-quarter feeder cattle placements, reports CNS.

Under U.S. President Ronald Reagan's Economic Recovery Tax Act of 1981, future investors will no longer be able to simultaneously write off current year losses and roll potential profits into 1982 or beyond.

With this in mind, "more people will be using cattle as a tax shelter than in the past," said Bob Kuhn, Merrill Lynch Commodities Inc. Analyst. Cheaper grain prices and the ability to deduct those costs from 1981 income also will spur interest in feeder cattle, he said.

"My sources have seen people in the auction barns they haven't seen before," Kuhn said, indicating the appearance of investors other than regular cattle feeders.

Lad Hitch, chairman of the board of Hitch Enterprises, said by the end of the year he expects 75% of the cattle in the firm's feedlots to be investor owned and 25% to be farmer-owned. In the fourth quarter last year, Hitch said, the ratio was

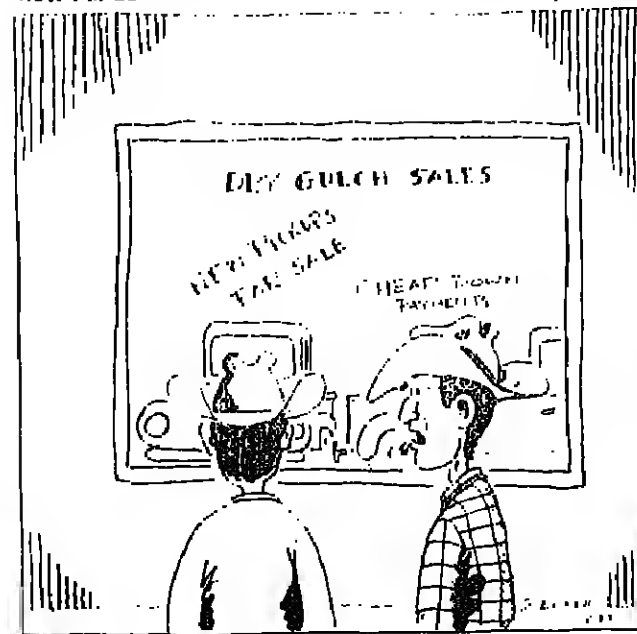
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USDA readying plan to test impounded beef

USDA now is readying a plan for testing impounded beef from the Australian state of Victoria and is examining Australia's proposal for implementing species tests on export beef, officials told CNS.

Recently, USDA released most of the Australian beef it had impounded in the U.S. pending the results of species tests, except for beef originating in Victoria. Impoundment of Victoria beef was continued after USDA tests revealed horsemeat had been substituted for beef in a shipment from Jason Meats, Abbotsford, Victoria.

Grace Clark, director of USDA's foreign meat inspection programs, told CNS that USDA hopes to reach agreement with Australia on an Australian-run species test program soon, in reaction to the discovery of horsemeat substitution in Australian beef reaching the U.S. USDA announced it would impound Australian beef arriving at

U.S. ports pending the results of species tests.

As previously reported by CNS, Australia submitted to USDA a proposal under which it would have the rate at which it would test beef bound for the U.S. on the degree of inspection the beef received from slaughter through final reinspection.

Clark said USDA had not yet made its final review of the proposal, but said it appeared to present no major problem.

Another USDA official said USDA hoped to soon complete an inventory of all Victoria-produced beef now in the U.S. After the inventory is complete, USDA will do visual checks on 300 cartons (60 lb net) from each Victoria plant represented.

From these 300 cartons, USDA will select 30 2-lb. samples for laboratory analysis to determine the species of the meat. USDA then will release the meat from each individual plant

after the plant's product passes both visual and lab tests, he said.

The official said USDA will not permit entry into the U.S. of meat from Victoria arriving at U.S. ports until testing is complete on all the Victoria-produced products already in the U.S.

USDA will monitor the species of meat arriving from other Australian

USDA denies Australian report of unidentified meat

A USDA official recently denied an Australian news report that USDA had discovered an unidentified species of meat in a shipment of Australian beef to the U.S.

According to that report, which was carried on the Australian broadsheeting commission, the shipment tested positive for neither beef, horsemeat or kangaroo. The report prompted some speculation in Australia that winter buffalo meat could have been substituted for beef in shipment to the U.S.

Mike Huggins, assistant to the chief of USDA's meat and poultry inspection service, said to date USDA has confirmed the

presence of species other than beef only in shipments from two boning rooms in the Australian state of Victoria.

These shipments were adulterated with horsemeat and/or kangaroo meat. As previously reported by CNS, the two boning rooms were Profrass, Richmond, and Jason Meats Pty. Ltd., Abbotsford.

USDA officials previously have told CNS that the species tests employed by USDA on Australian beef shipments would not be sensitive enough to distinguish beef from buffalo meat—since both are bovine species.

HISTORY MADE—History was made at the Williams Brangus Production Sale recently held in Alpine, Texas. Over \$2,000,000 worth of cattle were sold in a single afternoon. Clayton and Modesta Williams and ranch manager, Gary Bruns, put together one of the finest Brangus herds in the country. Brangus breeders came from California, Missouri, Oklahoma, Arkansas, Mississippi, New Mexico, Arizona, Texas and London, England to share the offering. In addition to the record prices received for the cattle, over \$70,000 was raised for charity.

Verticillium wilt could effect hay; livestock producers buy

A fungus disease that has cut yields on some one-half million acres of irrigated alfalfa in the Pacific Northwest within the past five years apparently has been spotted for the first time in Montana this summer.

Initial tests on samples taken in late June from an irrigated field of Vernal variety alfalfa near Urm in Cascade County indicate presence of the disease, called Verticillium wilt.

That's the report from forage breeder Ray Ditterline and plant pathologist Don Mathre, both with the Montana Agricultural Experiment Station.

"Although tests to fully confirm the disease won't be completed until early September, we're pretty sure that it is Verticillium wilt," Ditterline said.

The disease affects only alfalfa grown under irrigation or in areas of high rainfall, he reported. He estimated about half Montana's alfalfa production, which totals some 1,200,000 acres annually, is grown under those conditions.

"Verticillium wilt can cut the normal seven- to eight-year life of an alfalfa stand in half, while reducing yields up to 60% within three years," Ditterline said.

One report indicates the disease has struck every irrigated alfalfa stand older than one year in the Columbia River basin.



SELMANSHIP FINALS—Champion Senior Showman of the 1981 National Junior Livestock Show, Jeff Maurer of Sutherland, Iowa, fitted his heifer during the senior showmanship finals. Senior showmanship finalists were given 30 minutes to fit a wet heifer and then were required to show the animal.

It has also been found in Utah and Wisconsin, apparently spread by shipments of disease-infested seed from the Pacific Northwest, Mathre noted.

"Verticillium wilt is spread by a fungus which resides inside the alfalfa seed," he said. "That's why fungicide won't control it. The disease can also be carried on straw, leaves and roots of the plant. So, it can also be spread by farm implements and trucks carrying infested hay."

Forage breeder Ditterline offered several suggestions to prevent any further outbreaks of the disease in Montana.

One would be to avoid planting seed produced in Washington, Oregon and Idaho.

Ditterline also advised livestock producers to avoid buying hay from these states.

"Canada has placed an

Nixon says more horsemeat found

Australia's Primary Industry Minister Peter Nixon recently disclosed more horsemeat has been found in beef export cartons ready for shipment to the U.S.

Nixon said the horsemeat was found in two cartons at the independent boning room Stelgers Meat Supply of Northcote near Melbourne, establishment 775. Stelgers were immediately deregistered.

Smith says price move confirms predictability of live cattle futures

Rep. Neal Smith (D-Iowa), charged that current cattle futures market price move confirmed his earlier claims that Chicago Mercantile Exchange traders are moving cattle futures prices to the advantage of industry insiders and to the detriment of farmers.

Smith said live cattle futures reached a "trigger point" of covering a corn belt farmer's estimated full feeding cost for animals placed on feed during July 1981, and subsequently dropped.

"The December futures contract, which is the appropriate contract for hedging animals placed on feed during July, reached a high of \$69.25 per cwt., Smith said recently.

He said a corn belt farmer's full feeding costs are estimated, using USDA figures, at \$69.04 per cwt. But recently this contract dropped to a low of \$68.12 per cwt., Smith said, before closing at \$68.17, down \$0.87 from the \$69.04 level. Smith said.

Smith said this drop flew in the face of bullish fundamental expectations for the December contract based on USDA's cattle on feed report.

He said Sept. 16 was the first date since Dec. 1, 1980, that cattle futures had been high enough to offer corn belt farmers a chance to hedge their full cost of production. However, prices stayed above that level for less than a half a day, Smith said.

In February, Smith released a study purporting to show that since January 1978, cattle futures had dropped every time the futures prices exceeded the corn belt cost of

What is a weed? A plant whose virtues have not yet been discovered.

cattle production, regardless of supply/demand fundamentals. The report also charged that this quirk in the market enabled futures traders an opportunity to make millions of dollars in profits at the expense of corn belt cattle feeders.

Despite relatively bullish market fundamentals, all live cattle futures were lower, moving totally opposite the cash markets, which were \$0.16 to \$0.26 higher that day in Omaha, Neb., and Sioux City, Iowa. Smith said.

Smith said he had asked the House agriculture sub-

committee on livestock dairy and poultry to hold hearings on the cattle futures market.

"We need a full airing of what is going on in these markets. Farmers in Iowa and other Midwestern states can't afford to put up with this kind of rip-off any longer," he said.

The Commodity Futures Trading Commission reviewed Smith's February report on the alleged predictable cattle futures price drops earlier this year and concluded the report did not contain sufficiently compelling evidence for further investigation.

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Letters

Animal cruelty

Dr. Michael Fox's and the other animal rights activists' ideas may sound a bit extreme to some readers of your paper. However, from personal experience I can tell you that we at stockmen do have some problems in regards to animal cruelty.

Recently, I took a halter broke, 9-month-old bull calf to a local area auction. From the time I let him off the truck until he was sold the horse was beaten and prodded by the auction owner.

This was totally unnecessary conduct. And of course a bloody, excited animal brings a lower price. Guess who I found out later had been the buyer? Why the auction owner that had done the beating. Perhaps it's time that we started to clean our own house before someone awakes it out for us.

Carl D. Morris
Vaahon, Wash.

Article aggravation

By Glen Richardson's "Comments" column (WLJ Sept. 14 edition), I see that you folks also noticed the Reader's Digest article, "How Healthy is a Vegetarian Diet?" The article aggravated me too, and it was Glen's last sentence that spurred me on to write a rebuttal letter to Reader's Digest.

Quoting from Olen Richardson: "The anti-meat people have a gun to our heads and brought us to our knees. But it remains to be seen whether or not the cattle industry will do anything about it."

Actually, that was a quote from an anonymous stockman, but Glen recorded the statement for posterity.

Steve Moreland
Merriman, Neb.

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MARKETING CONGRESS—OPIC secretary, General Jose Luis Pardo, (left) President Elin Ragno and Livestock Merchandising Institute Chairman Glen Allen are shown following the decision to hold Livestock Marketing Congress '83 and the 5th World Meat Congress in conjunction with one another in Nashville, Tenn., in June, 1983.

Industry ideas mixed on new tax law effects

(Continued from page 1)

In addition, Ginzler warned against comparing this year's fourth quarter placements with last year's, when placements were down as the result of early feeder cattle movement because of the summer drought.

Unless investors are able to hedge in a report, they probably will not place feeder cattle in the fourth quarter to roll income over into 1982, said Curtie Mahon, Thomson McKinnon Securities, Inc. analyst.

Besides, Mahon said, only investors who have made income from the sale of cattle in 1981 will be eligible to deduct feed costs that exceed what the placements have actually consumed.

But Raymond Dalio, president of Bridgewater Associates Inc., an agricultural consulting firm, said investors will find profitable margins in October as feeder cattle movement increases. Excellent grazing conditions are keeping feeder cattle from being placed now, supporting higher prices and making margins unprofitable.

Feed prices and the change in the future's tax straddle laws might increase feeder cattle placements where that looks profitable, said Gary Lark, Vice President of Agra Trading Co. Inc.

But if cattle feeding is not profitable, Loke said, speculators might seek out other financial programs such as real estate or gas-oil programs.

However, pricing feeder cattle for tax purposes gives investors a bigger tax dofaral than real estate or gas-oil programs and the investment is more liquid, Lad Hltch of Hltch Enterprises said.

Still, interest rates will be the big factor, Lark said. "Most people will keep an eye on the bottom line." "If rates don't come down, eventually they'll wring people out."

Bob Price, project leader of the Western Livestock Marketing Information Project, said fourth-quarter feedlot placements will increase regardless of the tax legislation, because of the larger supply of available feeder cattle and the record corn crop. However, Price said, incentives to place cattle will be offset by high interest rates if rates remain at the current levels.

"In no case will the tax change be the predominant reason" for increased fourth-quarter placements, according to Bill Jones, National Cattlemen's Assn. vice president for policy development. Corn prices, feeder cattle prices and interest rates will remain the primary factors, Jones said.

Senate farm bill changes little from '77 act

(Continued from page 1)

• **Rice:** The loan rate will continue to be set at a level that maintains the same ratio to the target price as the ratio of the loan to target price of the preceding year. The minimum loan level would be \$8.00 per cwt. Also, the Senate bill repeals all rice provisions for acreage allotments and marketing quotas, which were already suspended in the 1977 act. This would make all rice producers beginning with the 1982 crop eligible for program benefits. The minimum 1982 target price would be \$10.73 per cwt., with a \$0.50 increase in each of the next three years.

• **Peanuts:** The Senate eliminated acreage allotments, but retained marketing quotas. The annual poundage quota would be 1.24 million tons, and the minimum support level would be \$598 per ton. Current allotment holders will receive the quotas, except when they do not have tillable land to support the quota. In that event, the quota would be transferred

to the producer leasing the allotment if it was leased in 1980 or 1981.

Only quota holders will receive support prices. Although only producer in the U.S. can now plant peanuts, if he does not have a quota, he can only market those peanuts in export markets, except in the unlikely event the annual poundage quota is not filled.

• **Sugar:** The minimum 1982 loan rate would be \$0.18 per lb., with an additional \$0.05 added in the next three years. There has been no sugar support price since 1979.

• **Dairy:** Price supports are set at 70 to 90% of parity—a measure of farmers' buying power just before World War I, adjusted annually. A minimum milk support level is set at \$13.10 per cwt., but if net federal outlays for dairy price supports are projected to exceed \$750 million in any marketing year, the secretary would be authorized to forego the annual adjustment.

• **Agricultural exports:** The Senate bill establishes

a Commodity Credit Corp. revolving fund to finance exports. Funds would come from repayments of prior loans and appropriations not to exceed \$300 million in FY 1982, \$500 million in 1983, and \$700 million in 1984 to make up the capital of the revolving fund. A minimum of 85% of the fund is slated for short-term financing, and no more than 25% for any fiscal year can be allowed for financing to any one country.

The Senate bill also provides legislation which is designed to protect agricultural producers in the event of a trade embargo affecting only agricultural products. The bill directs the agriculture secretary to either raise the loan rate to 100% of parity for the commodities involved, or make direct payments to producers of the difference between 100% of parity and the average market price for the 80 days immediately following the imposition of the embargo.

The bill also gives the agriculture secretary authority to formulate a

special standby export subsidy program designed to neutralize subsidy programs used by foreign countries. This provision is to coincide with existing policy now in international agreements.

The Senate bill also establishes a national office of production board designed to promote farmer input into USDA decisions, made up of 11 members appointed by the agriculture secretary, including seven producers.

DRINKING TANK PROBLEMS SOLVED

As well as all reservoirs and aquifers, drinking tanks, corrugated pipe lined from tanks, rock and concrete thousands of miles away, at an expense, have been raised to be better than a new tank, not costing 50-100 million pounds now in service since 1950. Stop all leaks, any size hole or crack. Prevent rust, corrosion. No paint, the only material known to prevent rust in concrete tanks. Twice the life span of concrete. Write or call for our catalog. All orders shipped same day they are received. This is our 31st year.

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Cattlemen attend conference

Beef promotion, interest rates, inflation and taxes dominated the discussion at the annual KLA Cow-Calf/Stocker Conference in Hutchinson, Kan. The conference was attended by nearly 300 cattlemen and interested persons.

Marketing specialist, Dr. Wayne Talarzyk opened the conference with a thought-provoking look at the nature of today's beef consumer.

Talarzyk, who is doing consulting work for the Beef Industry Council of the Meat Board, said for an industry to be successful in the 1980's, "it must identify wants and needs of selected consumer segments; develop products and services which satisfy those wants and needs; and communicate successfully that your industry has the products and services to satisfy the consumers' wants and needs."

The marketing specialist outlined the Beef Industry Council's advertising campaign for this fall and next spring which will include television advertising in the 10 largest markets in the nation with 33% of the U.S. population. According to Talarzyk, "The campaign will stress beef's nutrition, variety and price value."

Bill Jones of the NCA staff discussed the new tax bill and noted, "the talk in Washington is that cattlemen got more of what they wanted in the new tax bill than any other special interest group." The NCA lobbyist said, "when the amendments of the new estate tax bill are fully implemented several years from now, a husband and

wife farm and ranch operation, in other than joint tenancy, will be able to transfer \$2.7 million of farm and ranch property to their children free of federal estate taxes."

Jim Poul of Woodstock Commodities, Chicago, analyzed the role of the speculator in the commodity futures markets. He was followed on the program by Earl Finkle of Central Weather Service who predicted, "in frost around Sept. 15 in the upper Midwest if the current weather pattern continues." Finkle also predicted the winter of 1981-82 will be more like "normal" with freezing rain, snow and more moisture than last winter.

Marlin Jackson, a banker from Pangould, Ark., told the conference, "you can expect to pay the inflation rate plus 1-2% for your money in the next decade." Jackson said he saw no reason for interest rates to come down.

Rich Blair of Cattle-Fax concluded the conference program with a cattle market outlook. He predicted, "fourth quarter fed cattle prices will average in the high \$60's to low \$70's and \$70 feeder cattle in the next few months is not unrealistic." Blair said 400 lb. steer calves will average in the high \$80's to low \$90's through September and October with a possibility of \$90 steer calves during November and December. The analyst said brood cow prices will trade in the \$450-\$550 range this fall with tops to \$600.

USDA allows use of Florida center

USDA has approved a procedure whereby it will allow a single importer to have exclusive use of the Harry S. Truman Animal Import Center at Key West, Florida, for importing and quarantining cattle shipment, reports CNS.

Under the new procedure, importers would be invited to apply for exclusive use at the time a lottery is announced to allocate use of the facility. If the minimum number of species, which will be 50 under the new procedure, is not used under the lottery system, USDA would authorize exclusive use on a first come, first served basis.

USDA can handle up to 400 cattle at the center, but it is not economical to operate the center with fewer than 50 cattle, USDA said. Notice of the new procedure is scheduled to be published in the Sept. 22 Federal Register and public comment will be accepted until Nov. 23, USDA said.

Old but still good

Rancher Tom Hunter was in need of some new sections for his weather in mid-summer, 1981. In the basement of his home, he located some new sections for a horse drawn McCormick mower that he had discarded years ago. The sections were the same size, same type...they worked.

On the end of the box of 25 new sections, the price is \$1.50 per box.



NEW OFFICERS—Now officers of the South Dakota Junior Angus Assn. are: Rhonda Hillman (front row left), president, Conova; Charles Mogck, vice president, Olivet; and Beth Lewison, secretary-treasurer; Bob Burns (back row, left), Baltic; Joe Erdmann, Wetonska; and Brad Hort, Frederick. The annual meeting and election was held during the recent Northern Plains Junior Angus Show in Sioux Falls.

Brock orders GATT review

U.S. trade representative, William Brock, recently threatened to ask members of the General Agreement on Tariffs and Trade (GATT) to decide whether the European Economic Community is injuring U.S. agriculture by subsidizing farm exports, reports CNS.

Brock said the U.S. will ask members of GATT to conduct an international review "if we are unable to settle our problems with their (EEC) subsidy policies bilaterally."

Testifying before the Joint Economic Subcommittee on Agriculture and Transportation, Brock said the administration was "seriously disturbed by the increasing use of agricultural subsidies by the EEC."

He noted that U.S. farmers face government-subsidized competition on ex-

U.S., New Zealand settle export dispute

The U.S. and New Zealand recently signed an agreement which will resolve the dispute between the two countries over alleged subsidies on exports of New Zealand lamb to the U.S.

A U.S. trade representative's office release said the bilateral agreement, in effect, represents U.S. acknowledgement of New Zealand's acceptance of the subsidies code in the General Agreement on Tariffs and Trade, reports CNS.

Under the code, New Zealand will be prohibited from renewing its seven export incentive programs, one of which involves lamb, when they expire. Meanwhile, the U.S. must prove its meat industry has been injured by New Zealand's export subsidies on lamb before imposing a countervailing duty.

The program that subsidized lamb exports is one

of seven export incentive schemes provided by the New Zealand government, according to a USTR spokesman. Of the seven, three expire March 31, 1983 and the remaining four expire March 31, 1985.

The recent announcement means that no countervailing duty may be imposed on U.S. imports of New Zealand lamb unless the U.S. International Trade Commission decides there is a "reasonable indication of injury" to the U.S. meat industry as a result of the subsidies. A preliminary decision must be made within the next 45 days.

The U.S. National Wool Growers Assn. first brought the case before the federal government in July.

The bilateral agreement came in the form of exchange letters between USTR William Brock and New Zealand's minister of overseas trade, Brian Talboya.



MR. DOMINO—Junior and grand champion Polled Hereford bull at the South Dakota State Fair was TC Mr. Domino, 1M, entered by Terry Carter of Rocklake, N.D.

We're Making It Easier For You To Buy Our Bulls

2nd Annual Commercial Cattleman's Sale Advantage

Sat., October 17

at the ranch

Meeker, Colorado

60 Bulls

15 Bred Heifers

Sale 1 p.m.
Lunch Noon

Ken Troutt, Auctioneer
Jerry York for WLJ

Directions to the ranch:
4 miles east of Meeker, Follow Colo. 789 from Meeker then east on Rio Blanco County Rd. 8 for 2.9 miles.

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Bart and Mary Strang • 303/878-6362

Meeker, Colorado

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MAIN EVENT

October 12 and 13, 1981

400 Lots POLLED HEREFORDS

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Each Day—At the Farm

Catalogs Mailed On Request Only

Write or Call Today

Transportation

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Pro-Sale Guarantee

BAR-B-QUE

Sunday Afternoon and Monday Evening at the Farm

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• LS Beau Victor 1-30

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Selling 280 Head — All 1981 Calves —

75 All Black Club Steers

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200 Replacement Angus Heifers —All from Uhrig cows. All officially calfhood vaccinated. The top section of the nation's most famous commercial Angus cow herd. Will be sold in groups of five and ten head.

Champion Pen of Steers at Denver Since 1975

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(sired by an outstanding Limousin Bull)

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Beckton Field Day features Totusek-Redd

By RALPH HEINEMANN

The annual Red Angus Sunday afternoon field day program for 1981 featured Dr. Robert Totusek, Oklahoma State University, and the subject of beef cattle size, form, and function for the 1980s and beyond. The program proved to be very informative, and Paul Redd of Redd Ranches added information about cow size and production techniques on their operations. A question and answer period directed by MC Forrest Beesford produced additional information for those in attendance.

Totusek discussed some practices that are generally accepted and considered advantageous in beef cattle production, and that he applied an additional cost factor to. He indicated sometimes these generally accepted practices become unprofitable. Totusek said he always applied the additional cost factor.

Creep feeding, as an example, sometimes may not be profitable. The highest level of winter feeding in research projects has never proved to be the most profitable route. The same applies to the highest percentage of calf crop. The discussion included the use of implants, and crossbreeding in animal production by the Oklahoma researcher.

Paul Redd indicated that at Redd Ranches they utilized 8 things that made "cow sense" in their 62 years of experience in the high desert of western Colorado. They included:

- Use yearling bulls
- Sell the old bulls
- Don't buy fat bulls
- Buy only top performance bulls
- Select for good feet and legs
- Don't pamper your cows
- Take advantage of hybrid vigor
- Buy the best bull you can find.

In a country that sits at 5,000-7,000 feet in elevation (the summer country is up to 11,000 feet), Redd said that they haul water for 4 months of the year. Redd said, "Let mother nature tell you what cow is the best for your country."

"We want a heavy calf, like everyone else," said Redd. "We used to think that the bigger the better, but we have culled far too many big cows," he continued. "Have some performance standard for your cow herd. Cull every open cow, and keep every good, big heifer calf," advised Redd.

An interesting sidelight discussion developed in the question and answer period. Dr. Totusek discussed with the crowd the political issues that faced animal breeders today. It was agreed that the political mix was different today than it has ever been; there are more non-agricultural votes than there has ever been, and animal welfare interest presents a strong challenge at the present time.

It was his opinion that the over-all objective of many of these animal welfare people is to bring about total social change in this country; and that is the dangerous part of the anti-animal people today, indicated Dr. Totusek.

The field day closed with a slide presentation in the evening in downtown Sheridan by Dr. Totusek.

"Sunchanger" film explains beef use

Over seven million consumers have now seen "Sunchanger," a beef promotion film produced and distributed by Elanco Products Co. The film explains the importance of the beef animal in utilizing low-quality forage and rangeland.



SHEEP INDUSTRY HONORS—Dr. Vern Swanson (left) and Dr. Cleon Kimberling, Colorado State University faculty members, were honored guests of the Colorado Wool Growers Assn. at the recent annual convention. "Dr. Swanson has dedicated much of his career to working closely with producers on sheep industry development programs, predator problems and wool improvement. Dr. Kimberling was instrumental in the research and approval of pharmaceuticals which have helped the wool growers in their efforts to prevent and control sheep disease," said a letter from Gov. Richard D. Lamm, printed in the convention program.

Kansas forms group to promote livestock

"A Kansas Livestock Export Action Committee has been formed," according to Representative Robert Arbutnot of Haddam, "to promote Kansas livestock through live animal exports to foreign countries. Kansas has a very outstanding selection of commercial and purebred animals that are second to none. This excellent quality should be promoted to as many potential buyers as possible to create a larger demand for Kansas livestock."

A study committee coordinated with the Kansas Livestock Assn. met earlier this summer. This committee found there was strong producer support for becoming more involved in live animal exports.

Through the cooperative and commitment of many producers and organizations such as the KLA, Kansas State University, Kansas State Department of Agriculture, U.S. Meat Export Federation, Foreign Agriculture Service, USDA and many breed and species organizations, an action committee was created to coordinate and carry out promotional efforts to attract greater demand for Kansas livestock from foreign countries.

The Export Action committee has invited a group from Central America to Kansas this fall for a firsthand look at our livestock. Also being planned is a youth exchange program with Central America to allow their youth an opportunity to live and learn on a Kansas farm.

Members of the Executive Committee of the Kansas Livestock Export Action Committee are: Rep. Robert Arbutnot, Haddam, chairman; Dr. Bill Able, Manhattan, Asst. Armstrong, Manhattan; Rep. Bill Beezley, Girard; Bnb Luffin, Olsburg; Claude Messner, Caney; John Oenwald, Hutchinson; Gene Raymond, Garnett; and George Wingert, Ottawa.

For example, ammonia is released from fresh manure/urine during decomposition. It is soluble in water and may be a greater hazard in buildings with heated, solid floors. This irritant causes sneezing and loss of appetite and can make livestock more susceptible to respiratory diseases.

Another dangerous gas is carbon dioxide, an asphyxiant released by livestock respiration and manure composition. Death of animals in confinement build-

Manure pit safety measures lower deaths

An confinement operation and new manure pit safety systems gain popularity with South American breeders, who are increasingly available to promote Kansas livestock through live animal exports to foreign countries.

The greatest danger of new and efficient manure handling techniques lies in the types of gases produced. These gases have little chance to escape in closed operations and lethal buildups can occur.

A recent report prepared by Sperry New Holland points out that four main gases contribute to the alarming increase of gas-related injuries and fatalities to farmers and animals across the United States and Canada.

For example, ammonia is released from fresh manure/urine during decomposition. It is soluble in water and may be a greater hazard in buildings with heated, solid floors. This irritant causes sneezing and loss of appetite and can make livestock more susceptible to respiratory diseases.

Another dangerous gas is carbon dioxide, an asphyxiant released by livestock respiration and manure composition. Death of animals in confinement build-

ings after ventilation equipment fails is due partly to carbon dioxide poisoning. Methane is also produced from manure and usually accumulates in stagnant air corners. It is explosive when mixed with 5 to 16% air. Bill Fletcher, Kansas Livestock Assn. secretary, says:

"Hydrogen sulfide has strange characteristics," says Fletcher about the most lethal gas produced by manure storage. "You can't depend on the rotten-egg odor that is often associated with hydrogen sulfide. At high concentrations one whiff of the killer gas paralyzes the sense of smell," Fletcher explains.

The Sperry New Holland report advocates the use of pit ventilation systems that will reduce odor levels and supply more uniform air distribution. The use of devices for warming and drying floors provides an environment conducive to optimum animal performance.

"Animals in open lots are subjected to natural ventilation and can usually move freely when surrounding

conditions are objectionable. Under confinement, they are restricted to much smaller areas with less freedom. This environment encourages heat and animal performance is affected," says Fletcher.

While conducting post-mortem examinations on confinement-raised dairy calves, University of Minnesota researchers, J.F. Anderson and D.W. Bates, noted lung lesions associated with bacterial pneumonia.

According to the Minnesota researchers, there was a high concentration of pit gas in the building at all times. The serious medical problem was a result of the hostile environment. Pit ventilation modifications were made and since then, death losses have been greatly reduced, the researchers add.

Safety is most important when designing manure structures and systems. Never enter a pit unless absolutely necessary, and then only if the pit is first ventilated and air is supplied through a mask or self contained breathing apparatus. Make sure to have a safety harness and attached rope with two

Auction Results

WESTERN POLLED REDS
Valley, Mont., Sept. 17

3 bulls, \$1,701
4 cows, 2,661
2 bull calves, 1,242
5 heifers, 1,292

The day was a cloudy one with breezy winds. Lots of local bulls are still being sold and they are selling well. A few more calves are being sold and they are selling well.

PAID-GALLIN BIRDS
Bismarck, Mont., Sept. 12

Auctioneer: Gail H. Bell
Top 100: 100-1000, 111-1200, 121-1300, 131-1400, 141-1500, 151-1600, 161-1700, 171-1800, 181-1900, 191-2000, 201-2100, 211-2200, 221-2300, 231-2400, 241-2500, 251-2600, 261-2700, 271-2800, 281-2900, 291-3000, 301-3100, 311-3200, 321-3300, 331-3400, 341-3500, 351-3600, 361-3700, 371-3800, 381-3900, 391-4000, 401-4100, 411-4200, 421-4300, 431-4400, 441-4500, 451-4600, 461-4700, 471-4800, 481-4900, 491-5000, 501-5100, 511-5200, 521-5300, 531-5400, 541-5500, 551-5600, 561-5700, 571-5800, 581-5900, 591-6000, 601-6100, 611-6200, 621-6300, 631-6400, 641-6500, 651-6600, 661-6700, 671-6800, 681-6900, 691-7000, 701-7100, 711-7200, 721-7300, 731-7400, 741-7500, 751-7600, 761-7700, 771-7800, 781-7900, 791-8000, 801-8100, 811-8200, 821-8300, 831-8400, 841-8500, 851-8600, 861-8700, 871-8800, 881-8900, 891-9000, 901-9100, 911-9200, 921-9300, 931-9400, 941-9500, 951-9600, 961-9700, 971-9800, 981-9900, 991-1000, 1001-1010, 1011-1020, 1021-1030, 1031-1040, 1041-1050, 1051-1060, 1061-1070, 1071-1080, 1081-1090, 1091-1100, 1101-1110, 1111-1120, 1121-1130, 1131-1140, 1141-1150, 1151-1160, 1161-1170, 1171-1180, 1181-1190, 1191-1200, 1201-1210, 1211-1220, 1221-1230, 1231-1240, 1241-1250, 1251-1260, 1261-1270, 1271-1280, 1281-1290, 1291-1300, 1301-1310, 1311-1320, 1321-1330, 1331-1340, 1341-1350, 1351-1360, 1361-1370, 1371-1380, 1381-1390, 1391-1400, 1401-1410, 1411-1420, 1421-1430, 1431-1440, 1441-1450, 1451-1460, 1461-1470, 1471-1480, 1481-1490, 1491-1500, 1501-1510, 1511-1520, 1521-1530, 1531-1540, 1541-1550, 1551-1560, 1561-1570, 1571-1580, 1581-1590, 1591-1600, 1601-1610, 1611-1620, 1621-1630, 1631-1640, 1641-1650, 1651-1660, 1661-1670, 1671-1680, 1681-1690, 1691-1700, 1701-1710, 1711-1720, 1721-1730, 1731-1740, 1741-1750, 1751-1760, 1761-1770, 1771-1780, 1781-1790, 1791-1800, 1801-1810, 1811-1820, 1821-1830, 1831-1840, 1841-1850, 1851-1860, 1861-1870, 1871-1880, 1881-1890, 1891-1900, 1901-1910, 1911-1920, 1921-1930, 1931-1940, 1941-1950, 1951-1960, 1961-1970, 1971-1980, 1981-1990, 1991-2000, 2001-2010, 2011-2020, 2021-2030, 2031-2040, 2041-2050, 2051-2060, 2061-2070, 2071-2080, 2081-2090, 2091-2100, 2101-2110, 2111-2120, 2121-2130, 2131-2140, 2141-2150, 2151-2160, 2161-2170, 2171-2180, 2181-2190, 2191-2200, 2201-2210, 2211-2220, 2221-2230, 2231-2240, 2241-2250, 2251-2260, 2261-2270, 2271-2280, 2281-2290, 2291-2300, 2301-2310, 2311-2320, 2321-2330, 2331-2340, 2341-2350, 2351-2360, 2361-2370, 2371-2380, 2381-2390, 2391-2400, 2401-2410, 2411-2420, 2421-2430, 2431-2440, 2441-2450, 2451-2460, 2461-2470, 2471-2480, 2481-2490, 2491-2500, 2501-2510, 2511-2520, 2521-2530, 2531-2540, 2541-2550, 2551-2560, 2561-2570, 2571-2580, 2581-2590, 2591-2600, 2601-2610, 2611-2620, 2621-2630, 2631-2640, 2641-2650, 2651-2660, 2661-2670, 2671-2680, 2681-2690, 2691-2700, 2701-2710, 2711-2720, 2721-2730, 2731-2740, 2741-2750, 2751-2760, 2761-2770, 2771-2780, 2781-2790, 2791-2800, 2801-2810, 2811-2820, 2821-2830, 2831-2840, 2841-2850, 2851-2860, 2861-2870, 2871-2880, 2881-2890, 2891-2900, 2901-2910, 2911-2920, 2921-2930, 2931-2940, 2941-2950, 2951-2960, 2961-2970, 2971-2980, 2981-2990, 2991-3000, 3001-3010, 3011-3020, 3021-3030, 3031-3040, 3041-3050, 3051-3060, 3061-3070, 3071-3080, 3081-3090, 3091-3100, 3101-3110, 3111-3120, 3121-3130, 3131-3140, 3141-3150, 3151-3160, 3161-3170, 3171-3180, 3181-3190, 3191-3200, 3201-3210, 3211-3220, 3221-3230, 3231-3240, 3241-3250, 3251-3260, 3261-3270, 3271-3280, 3281-3290, 3291-3300, 3301-3310, 3311-3320, 3321-3330, 3331-3340, 3341-3350, 3351-3360, 3361-3370, 3371-3380, 3381-3390, 3391-3400, 3401-3410, 3411-3420, 3421-3430, 3431-3440, 3441-3450, 3451-3460, 3461-3470, 3471-3480, 3481-3490, 3491-3500, 3501-3510, 3511-3520, 3521-3530, 3531-3540, 3541-3550, 3551-3560, 3561-3570, 3571-3580, 3581-3590, 3591-3600, 3601-3610, 3611-3620, 3621-3630, 3631-3640, 3641-3650, 3651-3660, 3661-3670, 3671-3680, 3681-3690, 3691-3700, 3701-3710, 3711-3720, 3721-3730, 3731-3740, 3741-3750, 3751-3760, 3761-3770, 3771-3780, 3781-3790, 3791-3800, 3801-3810, 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QUEEN—Mary Mangold (right), Fort Shaw, Mont., was selected 1981-82 Montana Hereford Queen at the Big Sky Hereford Bonanza and Montana Junior Hereford field day held in Lewistown. Pictured with Mangold is Chris Lahnaye, Winslow, out-going queen.

Ruidoso super sale sets new records

Highlighted by two half-million dollar yearling purchases, the first Ruidoso Super Select Sale set several records, and quickly was established as one of the premier auctions in the nation.

Over 3,500 interested horsemen attended the inaugural event in the Ruidoso Downs Chaparral Convention Center recently. Not only was a total of \$5.1 million worth of horseflesh sold, there was a special announcement made and a breeding show in the 2-year-old sensation Special Effort was sold.

Topping the sale was the purchase of Himilo Dancer, a gray colt bought by Don R. Hughes of Enid, Okla., for \$510,000—a new world record for a yearling quarter horse at auction. Earlier in the evening the

previous record was set when Dr. Grady Stowe, acting as an agent, purchased Hot For Cash for \$500,000, shattering the old record of \$277,000 set last summer at the All American Sale. We're extremely pleased with the response to our first sale," said Richard Thompson, president and general manager. "The first indication that it was going to be a success was the fact there were no outs at the beginning of the sale. All 101 horses went through the ring."

A total of 54 yearlings were sold for \$3,439,000, which resulted in an average of \$63,685—easily a record in the quarter horse industry.

In the second half of the evening, 47 broodmares were sold for \$1,664,800, which is an average of \$35,421.

Beef consumption high in 1960-80

U.S. beef consumption during the period from 1960 to 1980 increased 21%, but has been declining since 1976 a record consumption of 96.7 lbs. per person, the USDA said recently, reports CNS.

USDA said beef consumption rose from 64.3 lb. per person in 1960 to 78.1 lb. per person in 1980. Chicken consumption also gained substantially from 27.8 lb. in 1960 to 61.2 lb. per person in 1980—an 84% increase.

USDA said consumer expenditures for food climbed 319% from 1960 to 1980, but proportionately, food gained less than other items in the consumer's budget. In 1960, about \$0.20 of each dollar of disposable income went for food, but in 1980, food took only about \$0.16, USDA said.

Obituaries

C.V. NYMAN

C.V. "Buck" Nyman, 85, died recently in his Alberta home. Nyman was a livestock buyer, dealing in cattle and horses throughout the Northwest and Canada.

Nyman, a WWII veteran, held membership with the Elks Lodge and Holy Rosary Parish.

Nyman is survived by his wife, Helene; three daughters, Mrs. Vernon Wandt, Gresham Falls, Miss Jerry Hopkins, Gray, and Mrs. Chuck Van Dyke, Spokane; two sons, James Earl, San Francisco, Calif., and Ray, Spokane; two brothers, Joe, Geyser, and Frank, Anchorage, Alaska; six sisters, Mrs. Margaret Fitchell, Polson, Louisa Wright, Phoenix, Ariz., Mrs. Frank Hopewell, Helena, Shirley Kelly, Downey, Calif., Angela Sinner, Schellerville, Pa., and Mrs. Jerome Tackes, Anchorage, Alaska; and 17 grandchildren.

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Montgomery City, Missouri

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- 9 Black Bred American Purebred, All bred to black purebred bulls
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- 7 Black 3/4 Cow/Calf Pairs, calves are all black
- 13 Black 3/4's bred to black purebred bulls
- 6 Black Open 3/4 Heifers
- 10 Black 1/2-blood Cows with black calves
- 7 Black Bred Heifer Calves



LOT 1—Miss Oles MCB 7306—2/25/75
Adj. 205-day wt. 604 • Adj. 365-day wt. 893



LOT 4—O&M Miss El Toro 756

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Auctioneer:
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Show Results

NEBRASKA STATE FAIR

Lincoln, Neb., Sept. 3-4

ANOUS

Judge: Gary Davidson, Lexington, Ill.

BULLS—28 shown. Junior, grand and Nebraska champion: Huckfeldt-Krabs, Gordon, and Kilgore Angus, Rising City, on High Voltage, 3/20/80 by Ken Caryl Mr. Angus. Reserve junior champion: Jim Baidridge, North Platte, and Forre Tynes, Sedgewick, Colo. on Baldridge Dancer, 4/28/80 by Loma Lana Cocker Jack. Sumner and reserve grand champion: Outk Land and Cattle Co., Hastings on DLT Target, 5/10/80 by Ken Caryl Mr. Angus. Reserve summer champion: Outk Land & Cattle Co. on DLT Symbol, 7/28/80 by Antonian Sanyon Sanyon, champion: Lowell Minari, Dunning on Thomas Cactur, 1/11/77 by Mon Reposa Chaparral. Reserve senior champion: Windy Acres and Woore Angus, Diller, on Windac Elandar 0428, 5/27/79 by Columbus Adventure 2057, Call place: Eldo Krocker & Sons, Hutchinson, Kan. on Black Gold Head Start, 9/5/80 by Sir Wma. Elector. Reserve calf champion: Lowell Minari, Dunning, on Minada Cactus 861, 2/15/81 by Thomas Cactus.

Groups. Two bulls: Outk Land & Cattle Co. Huckfeldt-Krabs. Junior gilt of sire: Eldo Krocker & Sons. Breeder of six head: Outk Land & Cattle Co.

FEMALES—48 shown. Junior and grand champion: Huckfeldt-Krabs and Ben Creek Angus Farm, Cameron, Mont. on BTR Pastoria Marlet 18, 3/28/80 by Ken Caryl Mr. Angus. Reserve junior and reserve grand champion: Outk Land & Cattle Co., and Valley View Farms, Akron, Iowa, on OLC Miss Perfection VV, 4/15/80 by Sir Spn Warren. Summer champion: Outk Land & Cattle Co. on ILCA 40 Blacklaw A228M, 5/5/80 by Antonian Sanyon. Reserve summer champion: Outk Land & Cattle Co. on Erica Pelt O & W, 8/20/80 by Sir Spn Warren. Calf and Nebraska champion: To Ranch, Franklin on TC Pop 011, 8/8/80 by PS Power Play. Reserve calf champion: Eldo Krocker & Sons on Black Gold Bluebird 1068, 9/5/80 by Sir Wma. Elector.

CHAROLAIS

Judge: Gary Davidson, Lexington, Ill.

BULLS—19 shown. Junior, grand and Nebraska grand champion: Rikil Charolais, Muddock, on JC Avig Mac 10, 3/14/80 by Rikil Mr. Avig Mac 718. Reserve junior champion: Rikil Charolais on Rikil Expectation 035, 5/15/80 by Buzzards Polled Steer. Calf and reserve grand champion: Rikil Charolais on Rikil Stee 108, 3/4/81 by Millers Courage 85. Reserve calf champion: Markers Sugar Valley, Seyard, and Gentry's Oublie Hook Ranch, Whitman, on SVC Avignon M0046, 1/14/80 by DBL Hooks Avignon G703. Senior champion: Buzzards Charolais, Vinita, Okla., on Buzzards Oandee, 8/19/79 by HCR Expectation 289.

FEMALES—30 shown. Senior and grand champion: Hubert Charolais Ranch, Monument, Kan., on Miss HCR Candice Polled, 4/5/80 by Spains Polled Challenger. Reserve senior and reserve grand champion: Hinfelhe Charolais Farm, Clara City, Minn., on Miss Key 055M, 4/15/80 by Keys King 758. Nebraska Grand champion: Tri R Cattle Co., Fulton, on Miss Tri R Star, 4/8/80 by BR Star 292. Junior and Nebraska reserve grand champion: Rikil Charolais on Rikil Miss Expectation 295, 9/15/80 by HCR Expectation 295. Reserve junior champion: Hubert Charolais Ranch on Miss HCR Mac Polled, 9/20/80 by F2 Mighty Mac Polled.

Groups. Two females: Hubert Charolais Ranch. Two calves: Rikil Charolais. Two bulls: Rikil Charolais. Junior gilt of sire: White Shadows Charolais, Tilden, Gal. of sire: Rikil Charolais. Group of five head: Rikil Charolais.

SHORTHORN

Judge: Dayton Barentine

BULLS. Grand and Nebraska champion: Ricker Bros. & Mike Dugdale, Beward, Neb., on Irish Enforcer, 8/12/80 by Despark Improver 3rd. Senior and reserve grand champion: Ricker Bros. & Mike Dugdale, Beward, Neb., on Magnificent of Glendale, 7/15/79 by Shannon Magnificent. Reserve senior champion: 7T Shorthorn, Yukon, Okla. on 7T Bigone, 1/12/79, Calf champion: on WPH Banners King 3N.

BULLS

Judge: Gary Davidson, Lexington, Ill.

BULLS. Grand and Nebraska champion: Ricker Bros. & Mike Dugdale, Beward, Neb., on Irish Enforcer, 8/12/80 by Despark Improver 3rd. Senior and reserve grand champion: Ricker Bros. & Mike Dugdale, Beward, Neb., on Magnificent of Glendale, 7/15/79 by Shannon Magnificent. Reserve senior champion: 7T Shorthorn, Yukon, Okla. on 7T Bigone, 1/12/79, Calf champion: on WPH Banners King 3N.

FEMALES

Judge: Gary Davidson, Lexington, Ill.

FEMALES. Grand and calf champion: Mike and Donna Dugdale, Omaha, on DCC Irish Centella 441, 10/17/80 by Despark Improver 3rd. Nebraska grand and reserve calf champion: O'Leary Farm, Harlan, Iowa, on O'Dale O'Leary Marlin, 1/18/81 by Despark Leader 13th. Junior champion: Weybar Farms, Barnard, Mo., on Warwar Laesla, 7/3/80 by Highfield Wiah Mist. Reserve junior champion: 7T Shorthorn on 7T Prince, 4/27/80 by W.D. O'Leary 3J.

BRANOUS

Judge: Miles McKee, Manhattan, Kan.

BULLS—25 shown. Senior and grand champion: Keith Mayes and Don Thomas, Madison, Mo., on General Hot Shot, 3/8/79 by Brinks General. Junior and reserve grand champion: Horizon Land & Cattle Co., Flynn, Texas, on Sirs King 837M, 2/10/80 by WBR RSV Tlan 238. Nebraska grand champion: Charolais Strangus, Longview, Texas, on RCR Prodominant 49, 12/3/79 by Brinks Mac Tlan 6/4. Reserve junior champion: Rafter J Ranch, Longview, Texas, on ECI Highrise 150, 1/28/80 by OMA Champ 710. Calf champion: Earl Bullenhol, Drexel, Kan., on BJ Jackson 200, 9/12/80 by WBR Rocky's Image 200. Reserve calf champion: Rafter J Ranch on ECI Champ 280.

FEMALES—30 shown. Senior and grand champion: Charolais Strangus, Longview, Texas, on P2M Miss Tlan 1280, 3/4/80 by Sirs Mac Tlan 6/4. Reserve senior and reserve grand champion: Spring Creek Ranch, Seely, Ark., on MS SR Cloud 853M3, 2/12/80 by WSR Cloud 942. Junior champion: W.A. Muscare, Belchito, Okla., on Miss Bar A 152, 1/15/80 by WBR L & C Reserve 16. Junior champion: George Lane, Circle L Ranch, Houston, Texas, on Miss Cloudelle 280, 10/6/80 by WSR Cloud 942.

Groups. Two females: Spring Creek Ranch. Calf of sire: Spring Creek Ranch.

OALLOWAY

Judge: Gary Davidson, Lexington, Ill.

BULLS—8 shown. Junior and grand champion: Blume Stock Farm, Kingville, Mo., on B3F Rebecca's Cyclone, 4/30/80 by 3J Oage Chel Flying. Reserve junior champion: Blume Stock Farm on BSI Mercedes II, 1/8/80 by B3F Mercedes. Senior and reserve grand champion: Koepke Galloway Farm, Hoskins, on Durnie of KGF, 3/13/80 by T Bone Perfect. Reserve senior champion: Koepke Galloway Farm on Queen Dolly of KGF, 2/28/80 by T Bone Joe Boy. Junior champion: Koepke Galloway Farm on Miss Sunset of KGF, 4/20/80 by Black Hawk of KGF. Reserve junior champion: Koepke Galloway Farm on Royal Boot Aliso, 8/25/80 by T Bone Perfect.

Groups. Pair of yearling bulls: Blume. Pair of bull calves: Koepke. Best pair of bulls: Koepke. Three bulls: Koepke. Calf of sire: Blume.

POLLED HEREFORDS

Judge: Marc Klippenstein, Oral, S.D.

Bulls—40 shown. Junior and grand champion: Wingert Stock Farm, Ottawa, Iowa, on RCR Sam Banner 784, 7/22/80 by WSP PRL Julia Banner. Reserve junior champion: Wollo Hereford Ranch, Lawrenceville, Colo., on BW Warden 85M, 5/18/80 by Enforcer 107H. Senior and reserve grand champion: Wingert Stock Farm on dividend 804, 4/4/79 by Graystone Trustee. Reserve senior champion: Moberly Hereford Ranch, St. Francis, Kan., on ST Crover 291L, 8/30/79 by ST LT Advance 12N. Nebraska grand champion: Helms Polled Herefords, Holbrook, on HHH Hot Shot Ban 5M, 1/28/80 by GH Justa Banner 304K. Calf champion: Bill Vatek, Agenda, Kan., on WGF MR Twi 510K, 1/28/80 by STLBRK Gilead 87K. Reserve calf champion: Helms Polled Herefords, Holbrook, on WPH Banners King 3N.

LIMOUSIN

Judge: Jay Douglas, Miami, Okla.

BULLS. Grand champion: William Schumier & Sons, Lathrop, Iowa, on WS Black Barn 361M, 1/14/80 by WS Vira 074. Reserve grand and yearling champion: Norman A. Mies, Saginaw, Colo., on HAML Black Voler, 5/9/80 by MA Stretch. Senior champion: Syme Bros., Amherst, on SYFF Dakota Masterpiece, 0/27/79 by Inanimate Reserve senior and Nebraska grand champion: Wayne Schinner, Colosfield, on BCR Black Masterpiece, 10/25/79 by Masterpiece Reserve Nebraska champion: Farmers Valley Farms, Aurora, on Mr. Glen Kair GKF 33L, 4/19/79 by Eclair. Reserve yearling champion: Ebaspecher Limousins, Beaver Creek, on Iceman, 10/14/79 by Sagering.

FEMALES. Grand and senior champion: Marvin Moses, Highmore, S.D., on Strich's Genuino Riek, 2/17/80 by MM Strich CFM 2022. Reserve grand and reserve senior champion: Pompadour Hills Limousin, Highmore, S.D., on Black Beauty 205M, 5/12/80 by Rapley. Nebraska grand champion: Calvin Copeland, North Platte, on Lorain, 4/10/80 by In-larforanne. Junior champion: Calvin Tappa, Ayers, Colo., on MF Romonic, 9/28/80 by YK Jack Pot 078K. Reserve junior and Nebraska grand champion: Elkhorn Valley Limousin, West Point, on EVOG Miss Elio, 27A, 8/28/80 by El Carnival.

CHAMINA
Judge: Miles McKee, Manhattan, Kan.

BULLS. Supreme grand champion: Harman Cattle, Tecumseh, on The Agilator. Reserve: Seller Exotic Farms, Wisner, on BEF Mr. Hot Shot 191M.

FEMALES. Supreme grand champion: Bollar Exotic Farms, Wisner, on BEF Miss Hot Shot 191M. Reserve: Bollar Exotic Farms on BEF Miss Hot Shot 191M. Groups. Get-of-sire: Bollar Exotic Farms on get of Hot Shot. Best of six head: Bollar Exotic Farms.

Compiled by VIRGINIA THOMSON

Tractor efficiency saves fuel prices

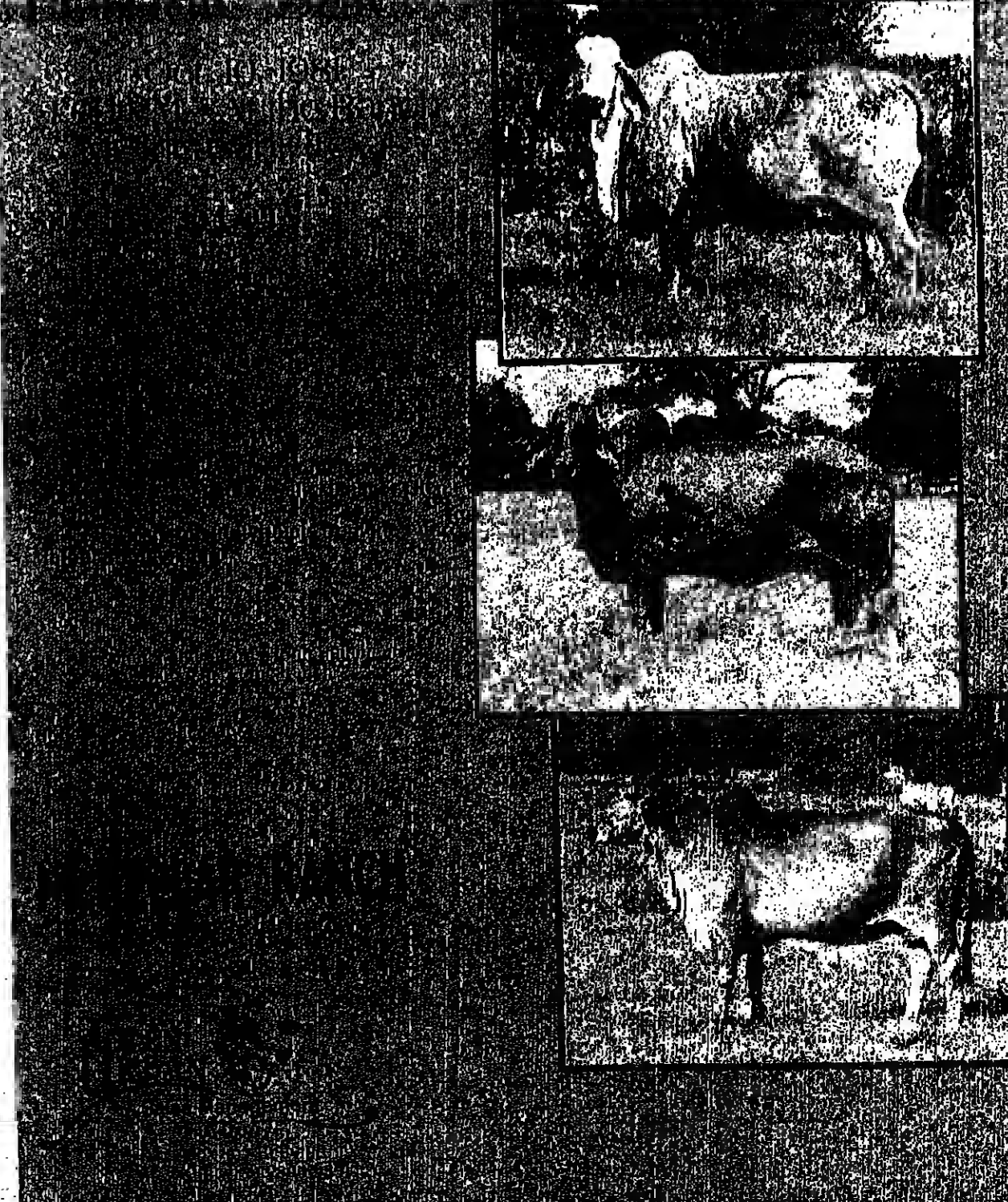
High fuel prices ought to make farmers think twice about riding high on oversized tractors. Large tractors have more power than necessary for many farm operations and burn more diesel fuel.

Properly matching tractors to jobs as well as maintaining engine efficiency are important, says Henry O'Neal, an agricultural engineer for the Texas Agricultural Extension Service, Texas A&M University System.

"The excess power of a 160-horsepower tractor doing a 75-horsepower job is not used, even though the diesel fuel is burned," O'Neal says. In such cases he recommends throttling the engine back.

"Operating in a higher gear at reduced engine speed can save up to 1/4 of the fuel consumption," says O'Neal.

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CONDITIONS
BLACK AND WHITE ads only. No photographs or reverses.
EMPLOYMENT WANTED ads must be paid in advance.
DEADLINE: 1:00 p.m. Tuesday for insertion and dated the following Monday.
LIABILITY: Advertiser is liable for content of advertisement and any claims arising therefrom made against the publication. Publisher is not responsible for errors in printing copy. Publisher reserves the right to refuse any advertising not considered in keeping with the publication's standards.
COMMISSIONS: Classified advertising is NOT agency commissionable.

WESTERN LIVESTOCK JOURNAL

Ogry Hager—Est. 22
Classified Ad Mgr.
4th Floor
Livestock Exchange Bldg.
Denver, CO 80218
PHONE: 303/823-2822

DO NOT PHONE in response to West ads. Advertiser's names and locations are confidential. Write showing Ad Dept. No. on your envelope and your reply will be promptly forwarded.

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EMPLOYMENT WANTED

EXPERIENCED RANCH HANO:
Experienced, reliable, insomniac, practical, and hard working. References available. Call: 603/823-2822.
EXPERIENCED, MARRIED
ranch man, 37, seeking cow/calf or yearling ranch work. Experience with hay equipment, irrigation and irrigation. Phone: 603/823-2822.

RANCH MANAGER

Need experienced ranch manager for registered beef master herd in central Arizona-New Mexico. Interest in savvy grazing methods is required. Written application with resume to Ranch Manager, P.O. Box 7126, Albuquerque, NM 87104.

GRADUATE in term and ranch management

University 33, married, with experience in dry land irrigation farming, purebred and commercial cattle raising, also financial management background. If interested, resume and references. Please contact: 406/487-3159.

HELP WANTED

WANTED

EXPERIENCED COWBOY
To work with gentle cow/calf purebred and commercial Herefords. Must be able to ride. References please. Call: 702/664-2666.

WANTED

"How Circuit Help"
CARL'S
Cattle Service
PHONE: 713/386-4263
Experienced Road Help

ASSISTANT COW MANAGER

West Coast cow/calf operation seeking an individual to act as a number 2 manager assisting the cow manager. Excellent growth opportunity for an ambitious individual. Long term plan for this person to grow into a position of cow manager on an associated ranch. The applicant needs a background in the following areas: range management, calving and breeding, practical vet, cattle handling and feeding. College degree helpful but not required. Please submit detailed resume with 3 references and salary requirements to Ad Dept. 625 c/o WLJ.

RANCH & FARM MANAGER

Central Colorado mountain ranch requires strong abilities in business, marketing, employee relations, livestock and agricultural management. Business, personal references and resume requested. Annual salary \$26,000, vacation, housing, utilities and meat. Write Ad Dept. 618 c/o WLJ.

COW MANAGER

Large West Coast ranch seeks responsible and aggressive cow/calf manager with a desire for long term growth. Applicants must be cost oriented and need to be strong background in the following: range management, calving and breeding, practical vet, cattle handling and feeding, and feedlot. The right person will get in on the ground floor of a progressive and growing cow/calf operation. Must be ready to try new ideas and techniques. Strong background in records and marketing people. Excellent opportunity for the right man. Please submit complete resume and salary requirements to Ad Dept. 625 c/o WLJ.

WORKING

RANCH MANAGER
Foreman. Litterate experience, married, don't drink or smoke. Experienced all phases of ranch operations: cow/calf, yearling, purebred, commercial. Practical veterinarian, irrigation, hay, operate ranch equipment, pedigree, payoffs, can manage crew. All present job 4 1/2 years. Reason for leaving, ranch sold. Can turn work and salary requirements. Jim, Selomom, 307/378-2487.

HELP WANTED

WANTED: Horsewoman to work on small, Nebraska, horse and cattle ranch. Phone: 402/687-4880.

WORKING FOREMAN

California cattle and alfalfa ranch. Haying, irrigation, horse and cattle care. Write Ad Dept. 625 c/o WLJ.

SEMI-RETIRED married man

for general ranch work on small ranch. Must know cattle. Salary open. House and utilities furnished. Write Ad Dept. 625 c/o WLJ.

RANCH HANO NEEDED:

Must have experience with horses, cattle and hay equipment. House and utilities provided. Tad Chamberlain Ranch, Box 210, Los Olivos, CA 93341. 805/689-4481.

SINGLE woman for general ranch

work, between 24-45 years of age, for feeding and care of breeding and young cattle. Also general repairs. Apartment furnished. For information write: Ranchera Angus, Rt. 3, Box 617, Hot Creek, CA 95040. Phone: 916/335-4881.

GENERAL MANAGER for large,

northern Utah ranch/large operation. Educational and practical experience necessary in all phases of cattle farming, equipment and range operation. L.D.S. family man preferred. Housing, insurance and many other benefits furnished. Salary commensurate with experience. Resume and references required. Write: Ranchera, P.O. Box 2370, Salt Lake City, UT 84110. Call: 801/394-3339.

CUSTOM SERVICE

CATTLE FEEDING

Finishing or Growing Programs Available
WESTERN FARMING CORPORATION
Joa, CO 80822
Deen A. Toner
PHONE: 303/358-4243 or 303/358-4413

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For Sale

